



## Fall 2009 - Spring 2010

### EAMBA/PMBA Registration Procedures and Course Schedules

#### TERM DATES

##### **Fall 2009**

September 14 - December 18, 2009  
 Fall A: September 14 - October 23  
*Project Period: October 26 - November 3*  
 Fall B: November 4 - December 18

##### **Spring 2010**

January 18 - April 16, 2010  
 Spring A: January 18 - February 26  
*Project Period: March 1 - 5*  
 Spring B: March 8 - April 16

#### REGISTRATION PER CLASS

- ❖ EAMBA 13: Each student is responsible to register online for all courses in the fall and spring terms, including MGT 615 in the spring term. Once each section of MGT 615 is full, that section will be closed and you will not be able to switch sections - **there are no exceptions**.
- ❖ EAMBA 14: Responsible to register online for all elective courses in the fall and spring terms. Will be automatically registered for MGT 615 in the spring term.
- ❖ EAMBA 15: Will be automatically registered for all core courses in the fall and spring terms.
- ❖ EAMBA 16: Will be automatically registered for all core courses in the spring term.
- ❖ PMBA Class 37: **FALL** - will be automatically registered for MGT 612 and must register online for one elective course. **SPRING** - responsible to register online for two elective courses.
- ❖ PMBA Class 38: **FALL** - responsible to register online for two elective courses. **SPRING** - will automatically be registered for MGT 612 and responsible to register online for one elective course.
- ❖ PMBA Class 39: **FALL** - will be automatically registered for core courses. **SPRING** - will be automatically registered for POM 503 and responsible to register online for one elective course.
- ❖ PMBA Classes 40, 41, and 42: Will be automatically registered for core courses in the fall and spring terms.

#### PLEASE NOTE:

- **If your class is scheduled for core courses, you will automatically be registered.**
- **Students must be eligible for electives to register online.**
- **Registration is not continuous and will close at 5 p.m. on dates indicated below.**
- **The first week of registration you will be able to register for elective classes within your program.**
- **The second week of registration will be open registration - you will be able to register for any EAMBA/PMBA electives that have space available.**
- **Online registration is for elective courses ONLY, excluding MBA 611 Domestic Consulting Project and INTL 604 Global Consulting Project. Please see page 3 for consulting project registration instructions.**
- **MGT 616 Six Sigma Certification - Each section is campus restricted, students must register for the section assigned to their program.**

#### ONLINE REGISTRATION DATES

**12 noon Monday, May 18 through 5 p.m. Thursday, May 28**

#### DROP/ADD DATES

- ➔ ***All drop/add requests for core courses must be submitted to the Student Records Office per the drop/add dates listed below.***
- ➔ ***All add and drop requests must be submitted during published drop/add dates and times.***

→ **Once a course has met, the professor's approval is needed before the course can be added. Courses cannot be added after the published drop/add dates.**

### Fall 2009 & Spring 2010

Online: 12 noon September 4 through 5 p.m. September 10 (**elective courses only**)

Submitting drop/add request to Student Records: 5 p.m. September 4 through 5 p.m. September 18

Core course drop/add requests must be submitted to Student Records by 5 p.m. September 18

→ **Fall 2009 drop requests submitted after 5 p.m. on September 18 will be a withdrawal.**

### Spring 2010

Online: 12 noon January 11 through - 5 p.m. January 14 (**elective courses only**)

Submitting drop/add request to Student Records: 5 p.m. January 11 through 5 p.m. January 22

Core course drop/add requests must be submitted to Student Records by 5 p.m. January 22

→ **Spring 2010 drop requests submitted after 5 p.m. on January 22 will be a withdrawal.**

### DROP AND REFUND POLICY (full term courses)

Last day for 100% refund: By 5 p.m. on Friday of the first week of term

Last day for 75% refund: By 5 p.m. on Friday of the second week of term

Last day for 50% refund: By 5 p.m. on Friday of the third week of term

### LAST DAY TO WITHDRAW FROM A CLASS

Fall 2009: October 23, 2009

Fall A: October 2

Fall B: November 20

Spring 2010: February 26, 2010

Spring A: February 5

Spring B: March 26

### WAIT LISTS

Students placed on wait lists will be notified via Rollins email if space becomes available. Students will have until the following business day of the email being sent to respond before they can be registered. If no response is received by that deadline, the space available will be given to the next student on the wait list.

### TUITION

Tuition payment is due prior to the start of each term. A \$75.00 late fee will be assessed each month payment is not received, and your account will be placed on bursar's hold.

### DEFERMENT FORMS - PMBA PROGRAM ONLY

A deferment form is due prior to the start of each term. Please fax all deferment forms to 407.646.2360 (**no cover sheet required**). If tuition is not paid or a deferment form is not submitted, a \$75.00 late fee will be assessed each month and your account will be placed on bursar's hold

### GRADES

Grades are available within two weeks after each term has ended and can be viewed in FoxLink. **Please note - GPA, hours earned, etc., will not be accurate until after all administrative processes are complete.** Term grade reports will be mailed to students who have a deferment form on file. Students who do not submit deferment forms but require a term grade report will need to request one from the student records office at the end of each term.

### INCOMPLETE GRADES

Students are required to complete outstanding work and submit it to the professor for a grade by the midpoint of the following term. Incompletes not graded by the midpoint of the following term will be changed to an F.

### GRADUATING STUDENTS

Students are required to complete an INTENT TO GRADUATE petition by November 30, 2009. Instructions will be sent prior to that date.

### STANDARD BOOKSTORE HOURS

Monday - Thursday, 8:30 a.m. - 7:00 p.m.; Friday 8:30 a.m. - 5:00 p.m.; Saturday 10:00 a.m. - 3:00 p.m. Call the bookstore directly for vacation hours at 407 646 2133.

**TRANSCRIPTS**

Official transcript requests must be made via a signed, written request and submitted to the Crummer student records office via mail, fax or walk-in. Unofficial transcripts are available via FoxLink.

**CHANGE OF ADDRESS/TELEPHONE/EMPLOYER**

If you are registering online for electives, you are required to view and verify address and phone number information, and update if applicable. Once the check in process is complete, an email confirmation will be sent to your Rollins account indicating your registration time period. **You will not be able to register online for electives until you complete this process.** If you will be taking core/required courses for summer, you are not required to verify and update your address online, but you are encouraged to do so.

This option will only be open prior to published online registration dates. When this option is closed, please continue to submit all address, employer, etc., changes directly to [rmateo@rollins.edu](mailto:rmateo@rollins.edu).

**COURSE DESCRIPTION/CONCENTRATIONS**

Official course descriptions and a list of what courses can apply toward each concentration are located at [http://www.crummer.rollins.edu/student\\_records/](http://www.crummer.rollins.edu/student_records/).

**WEBSITE**

The Crummer student records website is located at [http://www.crummer.rollins.edu/student\\_records/](http://www.crummer.rollins.edu/student_records/). Course schedules, registration procedures and forms are located on this page for your convenience.

**For your most up to date schedule, please remember to always check FOXLINK.**

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**DOMESTIC AND GLOBAL CONSULTING PROJECT REGISTRATION**

Students must apply and be accepted to consulting projects.

Information for consulting projects will be posted on Blackboard approximately two weeks before the start of each term, as projects become available.

All students eligible for electives will have access to view the projects, application deadlines, etc., in Blackboard, but please note that this is for informational purposes only and therefore does not indicate that you are registered for a project.

Domestic and Global Consulting Project coordinators will forward team lists to Robin Mateo for student registration, once students are accepted to projects.

If you will be dropping one of your classroom based electives once you are accepted to a project, you must submit your drop request to Robin Mateo via email at [rmateo@rollins.edu](mailto:rmateo@rollins.edu) by 5 p.m. on the following dates:

- Monday, September 14, for the fall term
- Monday, January 18, for the spring term

The elective you indicate on this drop request will be removed from your schedule when you are registered for the consulting project.

Once you are officially registered for a consulting project, you will be notified via Rollins email.

**You cannot be registered for a consulting project if:**

- You are registered for the maximum allowed credits per term and have not submitted a drop request by the date indicated above\*.
- You have a hold on your account.

\*If you were planning to add a consulting project to your schedule as an overload, you must have written approval via email from your program office before you can be registered, and you are required to forward this approval to Robin Mateo at [rmateo@rollins.edu](mailto:rmateo@rollins.edu).

Rollins College  
Crummer Graduate School of Business  
Fall 2009 - EAMBA/PMBA  
Core Course Schedule

**EAMBA**

| CRN  | Subj/Crse # | Sec | Course Title        | Instructor              | Days | Begin    | End      | Rm | Cr |
|--|-------------|-----|---------------------|-------------------------|------|----------|----------|----|----|
| Part of Term Dates: 8/28/2009 to 9/10/2009   |             |     |                     |                         |      |          |          |    |    |
| 19001  | MBA 501     | 15  | Management Analysis | Johnston<br>Whittingham |      | 08:00 am | 05:00 pm |    | 3  |
| <i>Class meets August 28 - September 10.</i> |             |     |                     |                         |      |          |          |    |    |

## Part of Term Dates: 9/14/2009 to 12/18/2009

|       |          |     |                                |                |   |          |          |  |   |
|-------|----------|-----|--------------------------------|----------------|---|----------|----------|--|---|
| 19002 | ACCT 501 | 15A | Financial Accounting           | Reimers        | M | 08:30 am | 11:30 am |  | 3 |
| 19003 | ACCT 501 | 15B | Financial Accounting           | Reimers        | T | 08:30 am | 11:30 am |  | 3 |
| 19004 | ECO 503  | 15A | Economics for Managers         | Currie         | W | 08:30 am | 11:30 am |  | 3 |
| 19005 | ECO 503  | 15B | Economics for Managers         | Currie         | F | 08:30 am | 11:30 am |  | 3 |
| 19006 | INTL 605 | 14  | Global Research/Study Project  | Conway Dato-on | F | 01:00 pm | 04:00 pm |  | 3 |
| 19007 | MGT 501  | 15A | Organizational Behavior        | Certo          | M | 08:30 am | 11:30 am |  | 3 |
| 19008 | MGT 501  | 15B | Organizational Behavior        | Certo          | T | 08:30 am | 11:30 am |  | 3 |
| 19009 | QBA 501  | 15A | Quantitative Business Analysis | Whittingham    | R | 08:30 am | 11:30 am |  | 3 |
| 19010 | QBA 501  | 15B | Quantitative Business Analysis | Whittingham    | R | 01:00 pm | 04:00 pm |  | 3 |

## Part of Term Dates: 9/14/2009 to 10/23/2009

|       |         |     |                                |          |   |          |          |  |     |
|-------|---------|-----|--------------------------------|----------|---|----------|----------|--|-----|
| 19011 | MBA 503 | 15A | Legal, Ethical & Social Issues | Johnston | M | 01:00 pm | 04:00 pm |  | 2   |
| 19012 | MBA 503 | 15B | Legal, Ethical & Social Issues | Johnston | T | 01:00 pm | 04:00 pm |  | 2   |
| 19013 | MGT 502 | 15A | Intro to Strategy              | Marshall | T | 01:00 pm | 04:00 pm |  | 1.5 |
| 19014 | MGT 502 | 15B | Intro to Strategy              | Marshall | W | 01:00 pm | 04:00 pm |  | 1.5 |

## Part of Term Dates: 11/4/2009 to 12/18/2009

|       |         |     |                              |          |   |          |          |  |     |
|-------|---------|-----|------------------------------|----------|---|----------|----------|--|-----|
| 19015 | MBA 504 | 15A | Career Management            | Prescott | M | 01:00 pm | 04:00 pm |  | 1.5 |
| 19016 | MBA 504 | 15B | Career Management            | Prescott | T | 01:00 pm | 04:00 pm |  | 1.5 |
| 19017 | MBA 505 | 15A | Leadership and Communication | Bach     | T | 01:00 pm | 04:00 pm |  | 2   |
| 19018 | MBA 505 | 15B | Leadership and Communication | Bach     | W | 01:00 pm | 04:00 pm |  | 2   |

**PMBA**

| CRN   | Subj/Crse # | Sec | Course Title        | Instructor        | Days | Begin | End | Rm | Cr |
|---|-------------|-----|---------------------|-------------------|------|-------|-----|----|----|
| Part of Term Dates: 8/28/2009 to 9/10/2009              |             |     |                     |                   |      |       |     |    |    |
| 19019   | MBA 501     | 41  | Management Analysis | Bowers<br>Johnson |      |       |     |    | 3  |
| <i>Class meets August 28 - 29 and September 9 - 12.</i> |             |     |                     |                   |      |       |     |    |    |

|  |         |    |                                |                   |  |          |          |  |   |
|--|---------|----|--------------------------------|-------------------|--|----------|----------|--|---|
| 19020  | MBA 503 | 39 | Legal, Ethical & Social Issues | Rivera<br>Jackson |  | 09:00 am | 04:00 pm |  | 2 |
| <i>Class meets September 11, 12, and 13.</i> |         |    |                                |                   |  |          |          |  |   |

## Part of Term Dates: 9/14/2009 to 12/18/2009

|       |          |    |                                |                |   |          |          |  |   |
|-------|----------|----|--------------------------------|----------------|---|----------|----------|--|---|
| 19021 | ACCT 502 | 40 | Managerial Accounting          | Drtina         | T | 06:30 pm | 09:30 pm |  | 3 |
| 19022 | FIN 501  | 39 | Financial Management           | Moses          | M | 06:30 pm | 09:30 pm |  | 3 |
| 19023 | INTL 501 | 39 | Business in the Global Environ | Conway Dato-on | W | 06:30 pm | 09:30 pm |  | 3 |
| 19024 | MGT 501  | 41 | Organizational Behavior        | Piccolo        | W | 06:30 pm | 09:30 pm |  | 3 |
| 19025 | MGT 612  | 37 | Management Policy              | Herbert        | W | 06:30 pm | 09:30 pm |  | 3 |
| 19026 | MKT 501  | 40 | Marketing Management           | Johnston       | R | 06:30 pm | 09:30 pm |  | 3 |
| 19027 | QBA 501  | 41 | Quantitative Business Analysis | Elwell         | M | 06:30 pm | 09:30 pm |  | 3 |

Rollins College  
Crummer Graduate School of Business  
Fall 2009 - EAMBA/PMBA  
Elective Course Schedule

**EAMBA**

| <u>CRN</u>                                  | <u>Subj/Crse #</u> | <u>Sec</u> | <u>Course Title</u>   | <u>Instructor</u> | <u>Days</u> | <u>Begin</u> | <u>End</u> | <u>Rm</u> | <u>Cr</u> |
|---|--------------------|------------|---|-------------------|-------------|--------------|------------|-----------|-----------|
| Part of Term Dates: 9/14/2009 to 12/18/2009 |                    |            |   |                   |             |              |            |           |           |
| 19028                                       | ACCT 609           | 01         | Contemporary Financial Acctg  | Meyer             | R           | 01:00 pm     | 04:00 pm   |           | 3         |
| 19029                                       | ENT 601            | 01         | Entrepreneurship  | Grimm             | T           | 08:30 am     | 11:30 am   |           | 3         |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST ONLY</i></b>                                    |                   |             |              |            |           |           |
| 19030                                       | FIN 601            | 01         | Advanced Financial Management   | Veit              | F           | 08:30 am     | 11:30 am   |           | 3         |
| 19031                                       | FIN 603            | 01         | Security & Portfolio Analysis   | Singleton         | M           | 08:30 am     | 11:30 am   |           | 3         |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST ONLY</i></b>                                    |                   |             |              |            |           |           |
| 19032                                       | FIN 607            | 01         | Mergers and Acquisitions  | Kiyamaz           | M           | 01:00 pm     | 04:00 pm   |           | 3         |
| 19033                                       | INTL 601           | 01         | International Management  | Johnson           | W           | 01:00 pm     | 04:00 pm   |           | 3         |
| 19035                                       | INTL 612           | 01         | Global Sustainability: Bus&Env  | Whittingham       | F           | 08:30 am     | 11:30 am   |           | 3         |
|   |                    |            | <b><i>Must apply and be accepted &amp; pay all fees and travel costs.</i></b> |                   |             |              |            |           |           |
| 19036                                       | MBA 610            | 01         | Public Policy   | Currie            | R           | 08:30 am     | 11:30 am   |           | 3         |
| 19037                                       | MGT 605            | 01         | Enterprise Consulting   | Prescott          | W           | 01:00 pm     | 04:00 pm   |           | 3         |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST ONLY</i></b>                                    |                   |             |              |            |           |           |
| 19038                                       | MGT 608            | 01         | Competition and Strategy  | Herbert           | M           | 01:00 pm     | 04:00 pm   |           | 3         |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST ONLY</i></b>                                    |                   |             |              |            |           |           |
| 19041                                       | MGT 616            | 01         | Six Sigma Certification   | Gilbert           | SU          | 08:00 am     | 05:00 pm   | 107       | 3         |
|   |                    |            | <b><i>Class meets Oct 10 &amp; 11, Nov 7 &amp; 8, Nov 21 &amp; 22.</i></b>    |                   |             |              |            |           |           |
|   |                    |            | <b><i>This class has an additional lab fee - TBA.</i></b>                     |                   |             |              |            |           |           |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST FULL</i></b>                                    |                   |             |              |            |           |           |
| 19039                                       | MKT 601            | 01         | Marketing Research  | Gassenheimer      | T           | 01:00 pm     | 04:00 pm   |           | 3         |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST ONLY</i></b>                                    |                   |             |              |            |           |           |
| 19040                                       | MKT 606            | 01         | Strategic Marketing   | Marshall          | W           | 08:30 am     | 11:30 am   |           | 3         |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST FULL</i></b>                                    |                   |             |              |            |           |           |

**PMBA**

| <u>CRN</u>                                  | <u>Subj/Crse #</u> | <u>Sec</u> | <u>Course Title</u>  | <u>Instructor</u> | <u>Days</u> | <u>Begin</u> | <u>End</u> | <u>Rm</u> | <u>Cr</u> |
|---|--------------------|------------|--|-------------------|-------------|--------------|------------|-----------|-----------|
| Part of Term Dates: 9/14/2009 to 12/18/2009 |                    |            |  |                   |             |              |            |           |           |
| 19043                                       | ACCT 609           | 10         | Contemporary Financial Acctg   | Meyer             | T           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19044                                       | ENT 601            | 38         | Entrepreneurship   | Grimm             | R           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19045                                       | FIN 603            | 10         | Security & Portfolio Analysis  | Singleton         | R           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19046                                       | INTL 601           | 38         | International Management   | Johnson           | T           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19047                                       | INTL 606           | 10         | Business in Emerging Markets   | Kupetz            | W           | 06:30 pm     | 09:30 pm   |           | 3         |
|   |                    |            | <b><i>Must pay all fees and travel costs.</i></b>                          |                   |             |              |            |           |           |
| 19048                                       | INTL 611           | 10         | Latin America & Global Economy   | Seyfried          | R           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19049                                       | MGT 605            | 10         | Enterprise Consulting  | Prescott          | M           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19050                                       | MGT 607            | 10         | Law for Managers   | Hirani            | T           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19051                                       | MGT 611            | 37         | Negotiation  | Joyce             | M           | 06:30 pm     | 09:30 pm   |           | 3         |
| 19053                                       | MGT 616            | 10         | Six Sigma Certification  | Gilbert           | SU          | 08:00 am     | 05:00 pm   | 107       | 3         |
|   |                    |            | <b><i>Class meets Oct 10 &amp; 11, Nov 7 &amp; 8, Nov 21 &amp; 22.</i></b> |                   |             |              |            |           |           |
|   |                    |            | <b><i>This class has an additional lab fee - TBA.</i></b>                  |                   |             |              |            |           |           |
|   |                    |            | <b><i>COURSE FULL - WAIT LIST ONLY</i></b>                                 |                   |             |              |            |           |           |
| 19052                                       | MKT 601            | 10         | Marketing Research   | Gassenheimer      | M           | 06:30 pm     | 09:30 pm   |           | 3         |

**EAMBA/PMBA**

|       |          |    |   |  |  |  |  |  |   |
|-------|----------|----|---|--|--|--|--|--|---|
| 19042 | INTL 604 | 01 | Global Consulting Project   |  |  |  |  |  | 3 |
|       |          |    | <b><i>Must apply and be accepted &amp; pay all fees and travel costs.</i></b> |  |  |  |  |  |   |
| 19034 | MBA 611  | 01 | Domestic Consulting Project   |  |  |  |  |  | 3 |
|       |          |    | <b><i>Must apply and be accepted to this course.</i></b>                      |  |  |  |  |  |   |

Rollins College  
Crummer Graduate School of Business  
Spring 2010 - EAMBA/PMBA  
Core Course Schedule

**EAMBA**

| <u>CRN</u>                                 | <u>Subj/Crse #</u> | <u>Sec</u> | <u>Course Title</u>            | <u>Instructor</u>       | <u>Days</u> | <u>Begin</u> | <u>End</u> | <u>Rm</u> | <u>Cr</u> |
|--|--------------------|------------|--------------------------------|-------------------------|-------------|--------------|------------|-----------|-----------|
| Part of Term Dates: 1/4/2010 to 1/17/2010  |                    |            |                                |                         |             |              |            |           |           |
| 13001                                      | MBA 501            | 16         | Management Analysis            | Johnston<br>Whittingham |             | 08:00 am     | 05:00 pm   |           | 3         |
| Part of Term Dates: 1/18/2010 to 4/16/2010 |                    |            |                                |                         |             |              |            |           |           |
| 13002                                      | ACCT 501           | 16         | Financial Accounting           | Reimers                 | M           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13003                                      | ACCT 502           | 15A        | Managerial Accounting          | Meyer                   | W           | 08:30 am     | 11:30 am   |           | 3         |
| 13004                                      | ACCT 502           | 15B        | Managerial Accounting          | Meyer                   | F           | 08:30 am     | 11:30 am   |           | 3         |
| 13005                                      | ECO 503            | 16         | Economics for Managers         | Seyfried                | T           | 08:30 am     | 11:30 am   |           | 3         |
| 13006                                      | FIN 501            | 15A        | Financial Management           | Veit                    | R           | 08:30 am     | 11:30 am   |           | 3         |
| 13007                                      | FIN 501            | 15B        | Financial Management           | Veit                    | F           | 08:30 am     | 11:30 am   |           | 3         |
| 13008                                      | INTL 501           | 15A        | Business in the Global Environ | Conway Dato-on          | W           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13009                                      | INTL 501           | 15B        | Business in the Global Environ | Johnson                 | R           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13010                                      | INTL 605           | 15A        | Global Research/Study Project  | Conway Dato-on          | T           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13011                                      | INTL 605           | 15B        | Global Research/Study Project  | Johnson                 | T           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13012                                      | MGT 501            | 16         | Organizational Behavior        | Piccolo                 | W           | 08:30 am     | 11:30 am   |           | 3         |
| 13013                                      | MKT 501            | 15A        | Marketing Management           | Johnston                | M           | 08:30 am     | 11:30 am   |           | 3         |
| 13014                                      | MKT 501            | 15B        | Marketing Management           | Johnston                | T           | 08:30 am     | 11:30 am   |           | 3         |
| 13058                                      | OM 503             | 15A        | Operations Management          | Gilbert                 | M           | 08:30 am     | 11:30 am   |           | 3         |
| 13059                                      | OM 503             | 15B        | Operations Management          | Gilbert                 | T           | 08:30 am     | 11:30 am   |           | 3         |
| 13017                                      | QBA 501            | 16         | Quantitative Business Analysis | Whittingham             | R           | 01:00 pm     | 04:00 pm   |           | 3         |

## Part of Term Dates: 1/18/2010 to 2/26/2010

|       |         |     |                                |          |   |          |          |  |     |
|-------|---------|-----|--------------------------------|----------|---|----------|----------|--|-----|
| 13018 | MBA 503 | 16  | Legal, Ethical & Social Issues | Johnston | W | 01:00 pm | 04:00 pm |  | 2   |
| 13019 | MGT 502 | 16  | Intro to Strategy              | Marshall | T | 01:00 pm | 04:00 pm |  | 1.5 |
| 13020 | MGT 615 | 13A | Business Policy                | Certo    | W | 08:30 am | 11:30 am |  | 1.5 |
| 13021 | MGT 615 | 13B | Business Policy                | Certo    | R | 08:30 am | 11:30 am |  | 1.5 |

## Part of Term Dates: 3/8/2010 to 4/16/2010

|       |         |    |                              |          |   |          |          |  |     |
|-------|---------|----|------------------------------|----------|---|----------|----------|--|-----|
| 13022 | MBA 504 | 16 | Career Management            | Prescott | F | 01:00 pm | 04:00 pm |  | 1.5 |
| 13023 | MBA 505 | 16 | Leadership and Communication | Bach     | W | 01:00 pm | 04:00 pm |  | 2   |
| 13024 | MGT 615 | 14 | Business Policy              | Certo    | T | 01:00 pm | 04:00 pm |  | 1.5 |

**PMBA**

| <u>CRN</u>                                 | <u>Subj/Crse #</u> | <u>Sec</u> | <u>Course Title</u>                        | <u>Instructor</u> | <u>Days</u> | <u>Begin</u> | <u>End</u> | <u>Rm</u> | <u>Cr</u> |
|--|--------------------|------------|--|-------------------|-------------|--------------|------------|-----------|-----------|
| Part of Term Dates: 1/4/2010 to 1/17/2010  |                    |            |  |                   |             |              |            |           |           |
| 13025                                      | MBA 501            | 42         | Management Analysis                        | Bowers<br>Johnson |             |              |            |           | 3         |
|  |                    |            | <i>Class meets January 8 - 9, 13 - 16.</i> |                   |             |              |            |           |           |
| 13026                                      | MBA 503            | 38         | Legal, Ethical & Social Issues             | Rivera<br>Jackson |             | 09:00 am     | 04:00 pm   |           | 1         |
|  |                    |            | <i>Class meets January 15, 16, and 17.</i> |                   |             |              |            |           |           |
| Part of Term Dates: 1/18/2010 to 4/16/2010 |                    |            |  |                   |             |              |            |           |           |
| 13027                                      | ACCT 501           | 41         | Financial Accounting                       | Reimers           | W           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13028                                      | ECO 503            | 41         | Economics for Managers                     | Seyfried          | M           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13029                                      | FIN 501            | 40         | Financial Management                       | Veit              | T           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13030                                      | INTL 501           | 40         | Business in the Global Environ             | Conway Dato-on    | R           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13031                                      | MGT 501            | 42         | Organizational Behavior                    | Herbert           | T           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13032                                      | MGT 612            | 38         | Management Policy                          | Herbert           | R           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13060                                      | OM 503             | 39         | Operations Management                      | Correa            | M           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13034                                      | QBA 501            | 42         | Quantitative Business Analysis             | Whittingham       | R           | 06:30 pm     | 09:30 pm   |           | 3         |

Rollins College  
Crummer Graduate School of Business  
Spring 2010 - EAMBA/PMBA  
Elective Course Schedule

**EAMBA**

| <u>CRN</u>                                 | <u>Subj/Crse #</u> | <u>Sec</u> | <u>Course Title</u>          | <u>Instructor</u> | <u>Days</u> | <u>Begin</u> | <u>End</u> | <u>Rm</u> | <u>Cr</u> |
|--|--------------------|------------|------------------------------|-------------------|-------------|--------------|------------|-----------|-----------|
| Part of Term Dates: 1/18/2010 to 4/16/2010 |                    |            |                              |                   |             |              |            |           |           |
| 13035                                      | ACCT 606           | 01         | Financial Statement Analysis | Singleton         | W           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13036                                      | ENT 603            | 01         | Strat Corp Entrepreneurship  | Skeddle           | R           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13037                                      | FIN 608            | 01         | Real Estate Analysis         | Collison          | W           | 08:30 am     | 11:30 am   |           | 3         |
| <b><i>COURSE FULL - WAIT LIST ONLY</i></b> |                    |            |                              |                   |             |              |            |           |           |
| 13038                                      | FIN 611            | 01         | Financial Modeling           | Singleton         | T           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13040                                      | INTL 602           | 01         | International Marketing      | Fetscherin        | M           | 08:30 am     | 11:30 am   |           | 3         |
| 13062                                      | INTL 603           | 01         | International Financial Mgmt | Lewin             | F           | 08:30 am     | 11:30 am   |           | 3         |
| 13041                                      | INTL 608           | 01         | Technology Management        | Kupetz            | T           | 08:30 am     | 11:30 am   |           | 3         |
| <b><i>COURSE FULL - WAIT LIST FULL</i></b> |                    |            |                              |                   |             |              |            |           |           |
| 13042                                      | MGT 602            | 01         | Human Resources Management   | Prescott          | R           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13043                                      | MGT 607            | 01         | Law for Managers             | Hirani            | R           | 08:30 am     | 11:30 am   |           | 3         |
| 13044                                      | MGT 610            | 01         | Leadership                   | Piccolo           | M           | 01:00 pm     | 04:00 pm   |           | 3         |
| 13045                                      | MGT 611            | 01         | Negotiation                  | Joyce             | F           | 08:30 am     | 11:30 am   |           | 3         |
| <b><i>COURSE FULL - WAIT LIST ONLY</i></b> |                    |            |                              |                   |             |              |            |           |           |

**PMBA**

| <u>CRN</u>                                 | <u>Subj/Crse #</u> | <u>Sec</u> | <u>Course Title</u>            | <u>Instructor</u> | <u>Days</u> | <u>Begin</u> | <u>End</u> | <u>Rm</u> | <u>Cr</u> |
|--|--------------------|------------|--------------------------------|-------------------|-------------|--------------|------------|-----------|-----------|
| Part of Term Dates: 1/18/2010 to 4/16/2010 |                    |            |                                |                   |             |              |            |           |           |
| 13047                                      | ENT 602            | 10         | Entrepreneurial Finance        | Grimm             | T           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13048                                      | FIN 602            | 10         | Financial Institutions         | Currie            | R           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13049                                      | FIN 609            | 10         | Portfolio MGT: Theory & Apps.  | Moses             | M           | 06:30 pm     | 09:30 pm   |           | 3         |
| <b><i>Prerequisite: FIN 603.</i></b>       |                    |            |                                |                   |             |              |            |           |           |
| 13050                                      | FIN 611            | 37         | Financial Modeling             | Singleton         | M           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13051                                      | INTL 602           | 37         | International Marketing        | Alon              | W           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13052                                      | INTL 609           | 39         | Global Supply Chain Management | Correa            | W           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13053                                      | MGT 602            | 10         | Human Resources Management     | Prescott          | R           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13054                                      | MGT 610            | 38         | Leadership                     | Bommelje          | T           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13055                                      | MKT 604            | 10         | Promotion Management           |                   | S           | 08:30 am     | 11:30 am   |           | 3         |
| 13056                                      | MKT 607            | 10         | Services Marketing             | Bowers            | M           | 06:30 pm     | 09:30 pm   |           | 3         |
| 13061                                      | OM 603             | 10         | Quality Management             | Gilbert           | W           | 06:30 pm     | 09:30 pm   |           | 3         |

**EAMBA/PMBA**

|   |          |    |                             |  |  |  |  |  |   |
|---|----------|----|-----------------------------|--|--|--|--|--|---|
| 13046   | INTL 604 | 01 | Global Consulting Project   |  |  |  |  |  | 3 |
| <b><i>Must apply and be accepted &amp; pay all fees and travel costs.</i></b> |          |    |                             |  |  |  |  |  |   |
| 13039   | MBA 611  | 01 | Domestic Consulting Project |  |  |  |  |  | 3 |
| <b><i>Must apply and be accepted to this course.</i></b>                      |          |    |                             |  |  |  |  |  |   |